**ALICE & THE CAT - TRANSCRIPTION**

Today's topic is the best

way to get somewhere is to ask the right

questions

one day Alice came to a fork in the road

and saw a Cheshire cat in a tree would

you tell me please which way I ought to

go from here

she asked oh that depends a good deal

and where you want to get to said the

cat

oh I don't much care where said Alice

well then it doesn't matter which way

you go

said the cat well so long as I get

somewhere Alice added as an explanation

oh you're sure to do that said the cat

if you only walk long enough

now if the Cheshire Cat really wanted to

help Alice get somewhere he could ask

her some questions to find out where

exactly that somewhere might be a

conversation might go like this what do

you want to do asked the cat oh I've

always wanted to see the Eiffel Tower

Alice explained where is the Eiffel

Tower it's in Paris of course Alice

replied pointing out the obvious oh why

do you want to go to Paris to see the

Eiffel Tower Claire

well because I've never been there silly

she said well we'll go with you ask all

my closest and most fun friends the Mad

Hatter Allison as if that wasn't

perfectly obvious

oh when would you like to leave I can't

oh let's go this very day if she said

excitedly

whadya plan to get to Paris Oh Paris is

much too far to walk I'd rather take an

airplane said Alice feeling rather proud

having determined where her somewhere is

a Cheshire cat discovered that Alice

wanted to see the Eiffel Tower in Paris

with the Mad Hatter and leave today on

an airplane the next time you have a

customer with a problem you can do with

the Cheshire Cat dip uncover every fact

you need by asking open-ended questions

questions that begin with who what where

why when and how may you always get to

where you want to go and may you be

happy